

**B.A. (VS) Insurance Management Semester V
GENERIC ELECTIVE COURSE (GE - 5.2)**

Introduction to Insurance

CREDIT DISTRIBUTION, ELIGIBILITY AND PRE-REQUISITES OF THE COURSE

| Course Title & Code | Total Credits | Lectures | Tutorial | Practical | Eligibility criteria | Pre-requisite of the course |
|---|----------------------|-----------------|-----------------|------------------|--------------------------------------|------------------------------------|
| Introduction to Insurance GE – 5.2 | 4 | 3 | 1 | 0 | Pass in class 12th | - |

Learning Objectives: The course aims to familiarize the students with the origin and growth of insurance and explain the terms frequently used in the insurance industry. It covers the fundamental guiding principles of insurance.

Learning Outcomes: After completion of the course, learners will be able to:

1. explain the origin and evolution of insurance
2. demonstrate the various principles of insurance on different insurance products
3. distinguish the types of insurance and explain the need for different products.
4. appraise the contemporary insurance scenario and its challenges.

Unit 1: Origin & basic concepts (10 Hours)

Insurance – origin and growth Insurance, law of large numbers, insurance premium (building blocks, factors), insurable loss exposure, adverse selection and moral hazard

Unit 2. Principles of Insurance I (12 Hours)

Principal of Indemnity, Principle of Insurable Interest. Principle of Utmost good faith (Uberrimae Fidei)

Unit 3. Principles of Insurance II (12 Hours)

Principle of proximate cause, Principle of Contribution, Principle of Mitigation of Loss, Principle of Subrogation

Unit 4. Types of Insurance & contemporary developments (11 Hours)

Life, Health, Property, Fire, Marine, Motor, agricultural and Liability insurance: need, scope, coverage; Liberalisation, Globalisation and reforms in the Indian insurance sector, Contemporary issues: future opportunities and challenges; Bancassurance, Re-insurance

Exercises:

The learners are required to:

1. organise group presentations in class comparing the growth and practice of insurance in India & the world (Unit1)
2. make a presentation covering case studies based on the application of

- insurance principles on the compensation received by the insured. (Unit2 & 3)
3. make a project on the popularity and awareness of different insurance products based on primary data (Unit4).
 4. examine the opportunities and challenges facing the insurance industry through Case Studies (Unit4).

Suggested Readings:

- Dorfman, M. S. (2012). *Introduction to Risk Management and Insurance* (10th ed.). Prentice-Hall.
- Gupta, P.K. (2017). *Fundamentals of Insurance*. Himalaya Publishing House.
- Hansell, D. S. (1979). *Elements of Insurance* (3rd ed.). Macdonald & Evans Ltd.
- Holyoake, J. & Weipers, W. (2002). *Insurance* (4th ed.). CIB Publishing.
- Huebner, S. S. & Black, K. (1972). *Life insurance* (8th ed.). Appleton-Century-Crofts.
- Pal, K. (2019). *Insurance management principles and practice*. Deep & Deep Publications.
- Rejda, G. E. (2017). *Principles of Risk Management and Insurance* (13th Ed.). Pearson Education.
- Skipper D. Harold & Kwon W. Jean (2008) *Risk Management & Insurance* Blackwell Publishing, Wiley India
- Vaughan E.T. & T. Vaughan (2015) *Fundamentals of Risk Management and Insurance*.

Notes:

1. **Suggested readings shall be updated and uploaded on the college website from time to time.**
2. **Examination scheme and mode shall be prescribed by the Examination branch, University of Delhi from time to time.**